

What is a Buyer's Rep Agreement

A buyer's representation agreement is a contract signed between a prospective buyer and a real estate brokerage for the right to represent them in a real estate transaction. It will outline the terms of the agreement, including time frame and the services that the brokerage agrees to render the client during that time. Some Realtors® will request a buyer's representation agreement before showing property

Why Sign a Buyer's Rep Agreement?

Many buyers are reluctant to sign a contract, fearing being bound to a particular brokerage or agent or pressured into buying a home they don't want. While it may seem intimidating, the buyer's representation agreement does not force you to buy and provides you, as the client, with a number of benefits..

1. You Will Become a Client Instead of a Customer

2. All Expectations Will Be Clearly Outlined

3. You Will Work With, and Get to Know, One Person

4. It Protects Your Rights As a Client

Licensed Realtors are bound by a code of ethics, holding them to the highest standard of behavior in all steps of the real estate transaction. According to Article 1 of the [Code of Ethics](#), "When representing a buyer, seller, landlord, tenant, or another client as an agent, REALTORS® pledge themselves to protect and promote the interests of their client."

5. It Guarantees Your Agent Will Get Paid By the Selling Broker

Do I Have to Sign a Rep Agreement? No, however

[Texas Association of Realtors](#)® affirmed that it is not required by law in Texas. However, many brokerages require their agents to obtain a signed agreement before they can submit an offer on their behalf. A buyer's representation agreement is designed to protect you and ensure you have the best possible real estate experience. You will reap the benefits of your REALTOR®'s experience and expertise, and buy with confidence knowing that your best interests are being promoted.

